

Václav Filip

Operations · logistics · customer solutions · web & advertising

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Operations and logistics manager with experience in road, air and sea transport, customer solutions, operational process management and online business presentation. For years I've worked where the customer, operations and the numbers meet.

I take an unusual request, work out a solution and get it running in practice.

CORE STRENGTHS

Professional competencies

Road, air and sea transport

FTL/RTL, express, parcel and pallet logistics

Tailor-made customer logistics solutions

Operations, subcontractor and cross-dock management

EDI, labels, databases, reporting and invoicing

Automotive logistics and regular transport flows

Asset, building, fleet and facility management

H&S, fire protection, ADR, company metrology

Customs agenda and transport documentation

Webbuilding, SEO, advertising strategy and online marketing

WORK EXPERIENCE

Career path

2026 – present

- **Self-employed – webbuilding & online marketing**
Web development · advertising strategy · online presentation
 - Building an independent business in web development, online presentation and advertising strategies for small companies and services.
 - Own and client projects – website structure, copy, basic SEO and performance tracking.
 - Projects: Autonejede.cz, remeslodd.cz, VendaWeb.cz.

2023 – 2025

- **Customs agenda and logistics administration**
Customs documentation · transport paperwork · self-employed cooperation
 - Working with documents, customs clearance paperwork and communication with follow-up partners.
 - Practical support of transport processes; first as part-time on-the-job training, later as a self-employed contractor.

03/2022 –
12/2022

- **CEVA Freight Czech Republic s.r.o.**
Sea freight / freight forwarding
 - Transition from road freight transport into sea freight.
 - Coordination of sea shipments; communication with customers, carriers, foreign partners and internal departments.
 - Work with shipping documentation, deadlines, supporting materials and operational administration.

03/2015 –
03/2022

- **CEVA Logistics spol. s r.o.**
Transport Department Manager – road freight FTL/LTL
 - Leading the road freight department for FTL/LTL, pallet and parcel transport.
 - Transport planning and management; cooperation with cross-dock, distribution channels, customers and external carriers.
 - FTL transport via own network of subcontractors; other distribution and LTL flows via partner networks, especially DSV.
 - Automotive flows for VW Group – up to approx. 20 trucks daily between Škoda Auto and Volkswagen Kassel/Baunatal; locations Mladá Boleslav, Kvasiny, Vrchlabí, Wolfsburg, Salzgitter, Braunschweig, Hannover and Kassel/Baunatal.
 - Customer solutions for EATON and Sarantis – full truckloads, LTL/pallet shipments, batching of parcel shipments.
 - Labels, EDI, databases, reporting and invoicing.
 - Responsibility for monthly customer-flow turnover of approx. CZK 2–10 million.

04/2011 –
12/2011

- **PPL CZ s.r.o.**
Customer Operations / customer logistics solutions
 - Customer operational solutions focused on the Czech market and domestic parcel logistics.
 - Design and operational delivery of specific solutions outside standard operations.
 - Coordination between the customer, sales, operations, dispatch, IT support and invoicing.

09/2005 –
03/2011

- **DHL Express (Czech Republic) s.r.o.**
Customer Operations Group Manager / Head of Domestic
 - 01/2007 – 03/2011: development, implementation and operational delivery of the most complex customer solutions at Operations level.
 - Design of individual logistics and operational processes for key customers, often outside standard system procedures.
 - Solutions for Bosch AA Automotive, Bosch PT Power Tools, Bosch TT Thermotechnik, Schachermayer and others – from first sketch through operations to reporting and invoicing.
 - 09/2005 – 12/2006: leading domestic road transport – pickup and delivery of parcel-type shipments; team of 4 dispatchers, 2 cashiers and approx. 40–50 subcontractors / drivers.

2012 – 2014

- **Self-employed – real estate and sales**
Independent business activity · Hradec Králové
 - Running an own office in Hradec Králové, client acquisition and communication with prospects.
 - Preparation of documentation and coordination of business cases.
 - After ending the business project, returned to Prague and continued a career in logistics.

02/2005 –
07/2005

- **Pharma Service s.r.o.**
Property Manager – Eurolékárna project
 - Coordination of the acquisition and construction of a pharmacy in Prague Lužiny.
 - Operational-technical and asset agenda of the project, communication with suppliers and partners.
 - Preparation of premises and follow-up steps leading to the pharmacy opening.

09/2000 –
09/2004

- **TNT Express**
General Services Manager / company metrologist; previously export clerk
 - Management of the company's operational facilities, assets, buildings, fleet and technical equipment.
 - Registration and operational assurance of measuring instruments and scales; H&S, fire protection, ADR, inspections and suppliers.
 - Previously administration of export shipments in international express transport (road and air), shipping and customs documentation.

12/1998 –
11/1999

- **Wiken International-Prague, s.r.o.**
Representative of the Benefit bonus project for EuroTel
 - Telemarketing / CRM / advertising and customer project.
 - Communication with customers and presentation of the benefit programme.
 - Working with contacts and basic project administration.

SELECTED PROJECTS

Practical examples

Autonejede.cz

Service website for car electrics, diagnostics and specialised services.

[Visit website](#)

remeslodd.cz

Website for pest control, disinfestation, disinfection and professional interventions.

[Visit website](#)

VendaWeb.cz

Own website for webbuilding, small businesses and advertising strategies.

[Visit website](#)

EDUCATION

Courses & certifications

Customs Administration CZ

E-learning course of the Czech Customs Administration, certificate no. 20230011.

MBA in a Nutshell

Management course, 2008.

Metrology

Training with examination in company metrology, measuring instruments and scales, 2002.

OUTSIDE WORK

Interests

Webbuilding

Online marketing

Travel

Auto & motorsport

Hobby autocross